

Life sciences and procurement: navigating the process and responding to RFPs

Torlys webinar

Life sciences have taken on increased importance in recent months, and are sure to be a significant part of Canada's post-pandemic economy. Join us for our five-part webinar series that will discuss the latest legal and regulatory developments at all stages of the sector's complex life cycle.



The future of life sciences in Canada

"Winning" RFPs for the public procurement of pharmaceutical products and medical devices by hospitals, health authorities and group procurement organizations is a critical aspect of life sciences business models. Phil Symmonds, Grant Worden, Adam Banack, Tom Yeo and Emma Sako will discuss the legal framework for the public procurement process and the challenges and opportunities that it presents, and will provide practical insights on responding to RFPs, "value adds", rebates, limited tendering (sole source contracts), contract extensions, debriefing and bid protests.

9:00 a.m. Webinar opens

9:15 - 10:15 a.m. Presentation

Ontario: This program is eligible for up to 1.0 Substantive hour.

New York: This program contains 1.0 Areas of Professional Practice Credit.

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Sessions in this series:

- [Navigating \(and challenging\) a changing life sciences regulatory environment](#)
- [Life sciences product liability litigation: managing risks and anticipating trends](#)
- [The latest developments in life sciences IP litigation](#)
- Life sciences and centralized procurement: navigating the process and responding to RFPs
- [Financing life sciences on both sides of the border](#)

EVENT SPEAKERS



Grant Worden



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